

## Seera Group Outbound Business to Russia

**Requirements for DMCs Product** 



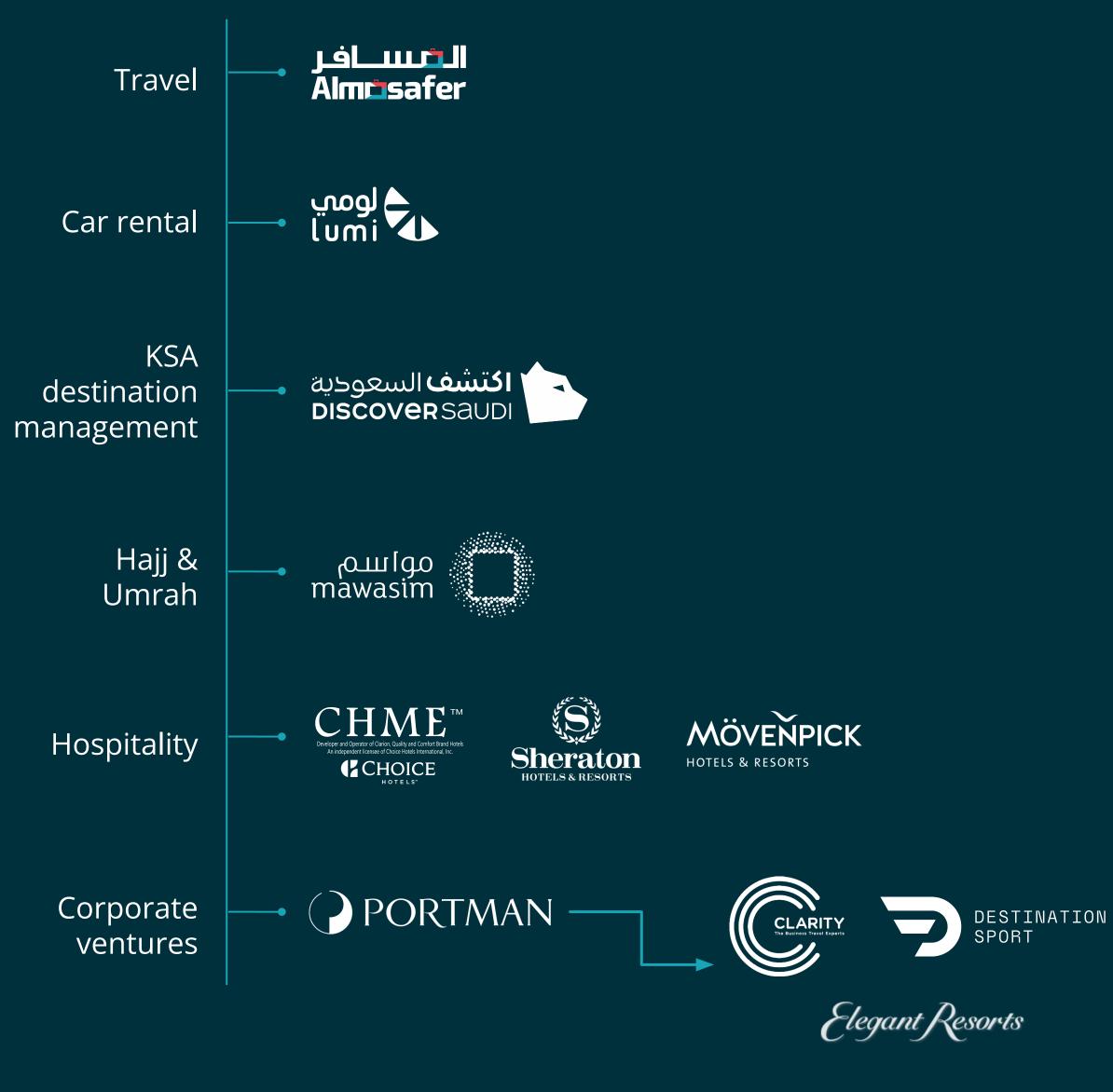
## Say hello to Seera

As Seera, we are driven by our vision to open up all the opportunities of travel by connecting cultures. Together, we are working to create global connections that empower people to experience our Kingdom and discover the world like never before.

#### **Over 40 years of experience**

We started our journey as Al Tayyar Travel Group. Four decades of dedication have made us the leading travel and tourism company in the MENA region, helping families, businesses, holiday-makers, pilgrims and government officials move around the region and the world.







### Almosafer

Almosafer is the Middle East's leading travel brand, catering to the needs of discerning travellers from Saudi Arabia, the region and beyond. As a fully-fledged omni-channel travel services provider, Almosafer offers a seamless user experience for travel bookings for consumers, corporate & government partners and VIP travellers across state-of-the-art online platforms, call centres, WhatsApp and retail locations with 24/7 travel advisory.

# Almosafer has been recognised as a leading travel business for multiple years in a row!



Middle East's Leading Leisure Travel Agency



Middle East's Leading Online Travel Agency



Saudi Arabia's Leading Leisure Travel Agency



Saudi Arabia's Leading Online Travel Agency



Saudi Arabia's Leading Travel Management Company



# Jéluril Anrsafer

## **International Outbound Essentials**

#### Easy to get THERE

Direct Flights preferably operated by the trusted local carries (Saudia & Flynas)

#### **Easy VISA** process

### Easy access, no paperwork, opportunity to book last minute and GO!

High profile and respectable people traveled and spread the word and posted in Social Media





### Trendy **Destination**

#### **Fresh Air during Summer Season**

Escape from the off-season in the region May -September

### **Good Food**

Not necessarily pure Halal, but beef, chicken with herbs and vegetables do great. Georgian cousin was a great success.





## **DMC Partner Requirements**

Seera Group has from 2-5 preferred DMC Partners in every outbound destination.



A well-known and highly recommended by the main Hotels in the destination

Feedback / Recommendation



Direct Contracts with the main Hotels / preferred partner for the main 4 and 5 Star Hotels in Moscow & St Petersburg

Instant Confirmation for Accommodation and Ground Services is a must

### **Seera Consumer travel highlights**



Close to 6 million Total room nights



5 million App downloads



45 and counting # retail stores



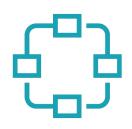


Last Minute Trend



Arabia Speaking Guides

Not all Saudi Nationals speak English



Wide and strong partners network for the extra services

Flowers delivery, Restaurant reservations, Maids etc





Close to 6 million

Passengers travelled with Almosafer



Over 1 million Social media followers



Over 2.5 million Registered customers





## **Itinerary Components**

#### **Meet & Greet / Private Airport Transportation**

- Meet & Greet Service for the first timers
- Large Minivans for Families
- SUV for Couples
- Limousine service for Concierge Customers
- Sim Card service is an advantage



#### Accommodation 4 & 5 Star in Moscow and St Petersburg

- Hotels with kitchenette facilities (cook, maids)
- Interconnected Rooms
- Close to the center in Moscow and St Petersburg
- Close to the Shopping Malls

#### **Shopping Experience**



- Full Day Shopping Tour with a private transportation
- Hands free shopping service
- Access to the lounge in the department stores like CUM & GUM
- Full Day in a large Shopping Mall with dining experience and kids activities



#### **Kids Activities**

- Entertainment Parks and Resorts
- Fill Day visit to "Dream Island" Moscow







#### **Authentic Experiences**

- Railway trip between Moscow & St Petersburg in the traditional Russian style coach in "Krasnaya Strela"
- Traditional Russian Dining Experience in Grand Cafe Dr. Jhivago
- Full Day Peterhof trip with a private boat



#### **Nature Activities**

- Full Day Park Visit with the lakes and rivers and the dining experience
- No Hiking!



#### **Private Boat Tours**

- Private Moscow River boat trips
- Private night boat experience for the bridge opening in St Petersburg



#### **Skyscrapers and Observation Decks**

- Moscow City Mall Visit & Observation Deck with drinks and snack
- Vorobyovy Gory Visit



### Thank you for your attention



